

**California Walnut Board**

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Monday, January 11, 2010**
**December Shipments**


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**Inshell (1000 pounds)**

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
		9/1/2008 to		9/1/2009 to
	<u>December 2008</u>	<u>12/31/2008</u>	<u>December 2009</u>	<u>12/31/2009</u>
Domestic	909	14,521	1,650	13,940
Export	<u>7,407</u>	<u>89,210</u>	<u>24,825</u>	<u>156,658</u>
<b>Total</b>	<b>8,316</b>	<b>103,731</b>	<b>26,475</b>	<b>170,598</b>

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**Shelled (1000 pounds)**

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
		9/1/2008 to		9/1/2009 to
	<u>December 2008</u>	<u>12/31/2008</u>	<u>December 2009</u>	<u>12/31/2009</u>
Domestic	10,562	59,618	14,846	79,655
Export	<u>9,981</u>	<u>31,420</u>	<u>16,950</u>	<u>59,335</u>
<b>Total</b>	<b>20,543</b>	<b>91,038</b>	<b>31,796</b>	<b>138,990</b>

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**Inshell Equivalent Tonnage\***

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
		9/1/2008 to		9/1/2009 to
	<u>December 2008</u>	<u>12/31/2008</u>	<u>December 2009</u>	<u>12/31/2009</u>
Domestic	12,061	72,775	17,851	98,318
Export	<u>14,672</u>	<u>79,132</u>	<u>31,850</u>	<u>146,374</u>
<b>Total</b>	<b>26,733</b>	<b>151,907</b>	<b>49,701</b>	<b>244,692</b>

\*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6



**Monterey Plaza Hotel & Spa**  
400 Cannery Row  
Monterey, CA 93940-1489  
(831) 646-1700

# **SCHEDULE OF EVENTS**

## **California Walnut Board & California Walnut Commission Winter Meeting – February 17-18, 2010**

### **Wednesday, February 17, 2010**

<b><u>Activity</u></b>	<b><u>Time</u></b>	<b><u>Location</u></b>
Reception	6:00 p.m.	Room TBD
Dinner	7:00 p.m.	Room TBD

### **Thursday, February 18, 2010**

Continental Breakfast	7:30 - 9:45 a.m.	Room TBD
California Walnut Board Meeting	10:00 a.m.	Room TBD
Luncheon	11:30 a.m.	Room TBD
California Walnut Commission Meeting	12:30 p.m.	Room TBD

### **Friday, February 19, 2010**

Food Safety Workshops*	9:00 a.m. – 12:30 p.m.	Cypress
Lunch	12:30 – 1:30 p.m.	

Note: Meeting schedule and room assignments are subject to change.  
Meeting Registration forms are available from the CWB/CWC – call us at (916) 932-7070

*\*We encourage all California Walnut Handlers to register for these very important Food Safety Workshops. The CWB will cover the registration cost for two persons from each handler member. For more details about registering for the food safety workshops please contact Dana at the CWB (916) 932-7070 or [dana@walnuts.org](mailto:dana@walnuts.org).*

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2009 - 12/31/2009**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
<b>North America</b>				
USA	14,521,280	13,939,953	59,618,095	79,655,190
Canada	2,107,254	1,744,178	3,129,058	5,667,108
Mexico	424,267	233,092	2,420	59,730
<b>Sub-Total</b>	<b>17,052,801</b>	<b>15,917,223</b>	<b>62,749,573</b>	<b>85,382,028</b>
<b>Central &amp; South America</b>				
Brazil	1,079,314	485,012	65,195	262,118
Chile	0	764,642	0	0
Ecuador	414,731	232,730	335,983	334,735
Panama	0	0	0	0
Venezuela	1,681,190	1,325,251	84,000	122,000
<b>Sub-Total</b>	<b>3,175,235</b>	<b>2,807,635</b>	<b>485,178</b>	<b>718,853</b>
<b>Europe</b>				
Belgium	159,282	169,754	0	0
Denmark	0	30,864	0	0
France	264,552	110,230	0	80,000
Germany	15,711,600	14,530,529	4,518,546	8,314,053
Greece	173,612	176,368	358,521	282,000
Italy	24,413,527	30,838,329	1,116,457	1,480,742
Netherlands	3,842,563	4,046,580	500,475	1,791,776
Portugal	132,276	176,368	0	0
Spain	20,689,588	18,233,996	3,458,430	5,336,302
U.K.	489,421	222,655	76,400	840,020
<b>Sub-Total</b>	<b>65,876,421</b>	<b>68,535,673</b>	<b>10,028,829</b>	<b>18,124,893</b>
<b>Other Europe</b>				
Austria	0	0	424,400	415,800
Canary Is.	0	0	51,750	0
Malta	163,140	167,440	11,250	21,375
Norway	334,920	298,447	259,598	126,244
Sweden	506,082	131,797	241,153	396,414
Switzerland	97,223	129,631	42,000	126,000
<b>Sub-Total</b>	<b>1,101,365</b>	<b>727,315</b>	<b>1,030,151</b>	<b>1,085,833</b>
<b>Middle East/Africa</b>				
Egypt	0	178,184	0	215,362
Israel	449,988	659,826	3,762,161	2,836,031
Jordan	0	659,144	168,328	1,138,857
Morocco	395,340	746,468	0	0
Saudi Arabia	84,000	88,092	46,296	337,684
Turkey	12,556,196	43,142,425	154,000	599,595
U.A.E.	215,500	5,749,215	245,888	1,357,749
<b>Sub-Total</b>	<b>13,701,024</b>	<b>51,223,354</b>	<b>4,376,673</b>	<b>6,485,278</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2009 - 12/31/2009**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
<b>Pacific Rim</b>				
Australia	5,512	93,917	2,243,849	4,178,607
China	57,871	9,202,579	1,253,000	2,866,370
Hong Kong	530,920	19,750,172	75,836	1,887,310
Japan	43,500	220,460	3,585,540	6,138,117
Korea	1,123,224	803,006	3,510,520	8,292,502
Philippines	17,500	15,000	111,848	118,575
Singapore	0	0	144,476	218,230
Taiwan	25,920	16,535	1,038,836	2,041,405
<b>Sub-Total</b>	<b><u>1,804,447</u></b>	<b><u>30,101,669</u></b>	<b><u>11,963,905</u></b>	<b><u>25,741,116</u></b>
Other	<u>1,019,850</u>	<u>1,285,368</u>	<u>403,546</u>	<u>1,452,211</u>
<b>GRAND TOTAL</b>	<b><u>103,731,143</u></b>	<b><u>170,598,237</u></b>	<b><u>91,037,855</u></b>	<b><u>138,990,212</u></b>
<b>Domestic Total</b>	<b>14,521,280</b>	<b>13,939,953</b>	<b>59,618,095</b>	<b>79,655,190</b>
<b>Export Total</b>	<b>89,209,863</b>	<b>156,658,284</b>	<b>31,419,760</b>	<b>59,335,022</b>