

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Tuesday, December 09, 2008
November Shipments

Inshell (1000 pounds)

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
		9/1/2007 to		9/1/2008 to
	<u>November 2007</u>	<u>11/30/2007</u>	<u>November 2008</u>	<u>11/30/2008</u>
Domestic	6,269	19,296	4,555	14,743
Export	<u>13,653</u>	<u>84,398</u>	<u>8,245</u>	<u>81,803</u>
Total	19,922	103,694	12,799	96,546

Shelled (1000 pounds)

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
		9/1/2007 to		9/1/2008 to
	<u>November 2007</u>	<u>11/30/2007</u>	<u>November 2008</u>	<u>11/30/2008</u>
Domestic	19,703	57,537	16,571	49,056
Export	<u>13,635</u>	<u>30,368</u>	<u>7,671</u>	<u>21,439</u>
Total	33,338	87,905	24,243	70,495

Inshell Equivalent Tonnage*

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
		9/1/2007 to		9/1/2008 to
	<u>November 2007</u>	<u>11/30/2007</u>	<u>November 2008</u>	<u>11/30/2008</u>
Domestic	26,152	76,864	21,457	64,149
Export	<u>22,756</u>	<u>77,676</u>	<u>13,001</u>	<u>65,715</u>
Total	48,907	154,540	34,458	129,864

*2007/08 shellout rate 42.8 -- 2008/09 shellout rate 43.2

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2008 - 11/30/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
North America				
USA	19,296,209	14,742,851	57,536,905	49,055,846
Canada	3,130,954	1,945,591	3,075,580	2,354,343
Mexico	352,532	424,267	9,290	2,420
Sub-Total	22,779,695	17,112,709	60,621,775	51,412,609
Central & South America				
Brazil	770,738	1,079,314	168,650	65,195
Chile	17,500	0	26,000	0
Ecuador	266,298	414,731	177,004	282,523
Panama	0	0	0	0
Venezuela	1,145,564	1,681,190	252,000	84,000
Sub-Total	2,200,100	3,175,235	623,654	431,718
Europe				
Belgium	244,490	159,282	0	0
Denmark	0	0	0	0
France	44,092	44,092	42,500	0
Germany	17,650,069	15,579,655	6,349,101	2,728,000
Greece	198,414	173,612	480,300	188,578
Italy	22,871,123	22,454,801	867,538	980,779
Netherlands	4,633,077	3,578,837	381,800	194,785
Portugal	44,092	88,184	0	0
Spain	20,808,044	20,427,980	4,323,300	2,534,578
U.K.	527,512	489,421	223,130	4,400
Sub-Total	67,020,913	62,995,864	12,667,669	6,631,120
Other Europe				
Austria	0	0	143,400	341,000
Canary Is.	0	0	25,000	51,750
Malta	200,596	163,140	9,000	11,250
Norway	297,508	334,920	145,460	247,957
Sweden	748,307	506,082	185,563	143,258
Switzerland	203,705	97,223	126,000	42,000
Sub-Total	1,450,116	1,101,365	634,423	837,215
Middle East/Africa				
Egypt	44,092	0	0	0
Israel	527,910	389,361	2,374,295	2,827,228
Saudi Arabia	88,092	44,000	0	23,148
Turkey	6,603,933	9,753,759	210,000	154,000
U.A.E.	1,014,012	128,000	42,000	245,888
Sub-Total	8,278,039	10,315,120	2,626,295	3,250,264

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2008 - 11/30/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
Pacific Rim				
Australia	130,480	5,512	1,710,582	1,795,920
China	132,092	13,779	838,500	606,200
Hong Kong	518,948	530,920	99,980	48,123
Japan	40,000	0	3,627,019	1,971,530
Korea	161,732	224,032	3,346,977	2,360,788
Philippines	15,000	17,500	280,725	89,370
Singapore	0	0	57,676	109,976
Taiwan	17,280	25,920	639,310	593,376
Sub-Total	<u>1,015,532</u>	<u>817,663</u>	<u>10,600,769</u>	<u>7,575,283</u>
Other	<u>949,954</u>	<u>1,027,728</u>	<u>130,262</u>	<u>356,488</u>
GRAND TOTAL	<u>1,03,694,349</u>	<u>96,545,684</u>	<u>87,904,847</u>	<u>70,494,697</u>
Domestic Total	19,296,209	14,742,851	57,536,905	49,055,846
Export Total	84,398,140	81,802,833	30,367,942	21,438,851