

**California Walnut Board**

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## MONTHLY MANAGEMENT REPORT

Tuesday, November 10, 2009

### October Shipments

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#### Inshell (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	9/1/2008 to		9/1/2009 to	
	<u>October 2008</u>	<u>10/31/2008</u>	<u>October 2009</u>	<u>10/31/2009</u>
Domestic	9,695	10,188	7,729	8,263
Export	<u>67,845</u>	<u>73,558</u>	<u>81,376</u>	<u>88,732</u>
<b>Total</b>	<b>77,540</b>	<b>83,746</b>	<b>89,106</b>	<b>96,995</b>

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#### Shelled (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	9/1/2008 to		9/1/2009 to	
	<u>October 2008</u>	<u>10/31/2008</u>	<u>October 2009</u>	<u>10/31/2009</u>
Domestic	20,473	32,484	23,144	41,227
Export	<u>11,531</u>	<u>13,768</u>	<u>14,124</u>	<u>25,388</u>
<b>Total</b>	<b>32,004</b>	<b>46,252</b>	<b>37,268</b>	<b>66,615</b>

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#### Inshell Equivalent Tonnage\*

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	9/1/2008 to		9/1/2009 to	
	<u>October 2008</u>	<u>10/31/2008</u>	<u>October 2009</u>	<u>10/31/2009</u>
Domestic	27,345	40,791	30,406	51,410
Export	<u>46,594</u>	<u>51,908</u>	<u>56,885</u>	<u>73,480</u>
<b>Total</b>	<b>73,939</b>	<b>92,700</b>	<b>87,292</b>	<b>124,891</b>

\*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2009 - 10/31/2009**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
<b>North America</b>				
USA	10,188,047	8,263,203	32,484,470	41,226,952
Canada	1,231,735	1,094,447	1,537,207	3,048,101
Mexico	272,545	86,092	0	21,000
<b>Sub-Total</b>	<b>11,692,327</b>	<b>9,443,742</b>	<b>34,021,677</b>	<b>44,296,053</b>
<b>Central &amp; South America</b>				
Brazil	1,079,314	485,012	65,195	84,000
Chile	0	103,176	0	0
Ecuador	336,949	54,218	172,000	185,885
Panama	0	0	0	0
Venezuela	1,652,190	617,288	84,000	80,000
<b>Sub-Total</b>	<b>3,068,453</b>	<b>1,259,694</b>	<b>321,195</b>	<b>349,885</b>
<b>Europe</b>				
Belgium	159,282	169,754	0	0
Denmark	0	30,864	0	0
France	44,092	110,230	0	80,000
Germany	15,307,659	13,338,757	1,216,000	3,664,140
Greece	173,612	176,368	172,328	126,000
Italy	21,205,039	24,082,658	694,639	607,185
Netherlands	3,535,847	1,860,682	152,775	804,050
Portugal	88,184	176,368	0	0
Spain	18,935,295	15,620,600	2,095,838	2,707,833
U.K.	489,421	220,460	0	316,500
<b>Sub-Total</b>	<b>59,938,431</b>	<b>55,786,741</b>	<b>4,331,580</b>	<b>8,305,708</b>
<b>Other Europe</b>				
Austria	0	0	257,000	207,600
Canary Is.	0	0	51,750	0
Malta	163,140	167,440	11,250	0
Norway	334,920	298,447	189,756	18,519
Sweden	461,990	131,797	93,035	266,758
Switzerland	97,223	97,223	0	126,000
<b>Sub-Total</b>	<b>1,057,273</b>	<b>694,907</b>	<b>602,791</b>	<b>618,877</b>
<b>Middle East/Africa</b>				
Egypt	0	0	0	26,428
Israel	300,377	220,464	1,900,740	1,548,978
Jordan	0	0	0	566,357
Morocco	44,092	0	0	0
Saudi Arabia	44,000	88,092	0	44,092
Turkey	6,577,868	16,911,754	22,000	129,975
U.A.E.	128,000	2,153,840	153,288	278,000
<b>Sub-Total</b>	<b>7,094,337</b>	<b>19,374,150</b>	<b>2,076,028</b>	<b>2,593,830</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2009 - 10/31/2009**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
<b>Pacific Rim</b>				
Australia	3,252	93,917	1,463,302	2,477,882
China	13,779	3,539,698	426,200	1,043,750
Hong Kong	352,736	5,777,114	23,850	35,285
Japan	0	220,460	1,139,380	1,954,629
Korea	0	0	1,259,389	3,341,220
Philippines	17,500	15,000	31,095	64,525
Singapore	0	0	94,646	108,340
Taiwan	17,280	0	355,680	592,860
<b>Sub-Total</b>	<b>404,547</b>	<b>9,646,189</b>	<b>4,793,542</b>	<b>9,618,491</b>
Other	491,001	789,642	105,339	831,828
<b>GRAND TOTAL</b>	<b>83,746,369</b>	<b>96,995,065</b>	<b>46,252,152</b>	<b>66,614,672</b>
<b>Domestic Total</b>	<b>10,188,047</b>	<b>8,263,203</b>	<b>32,484,470</b>	<b>41,226,952</b>
<b>Export Total</b>	<b>73,558,322</b>	<b>88,731,862</b>	<b>13,767,682</b>	<b>25,387,720</b>