

**California Walnut Board**

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**MONTHLY MANAGEMENT REPORT**
**Wednesday, September 17, 2008**


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**August Shipments**


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**Inshell (1000 pounds)**

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>August 2007</u>	<u>8/1/2006 to 8/31/2007</u>	<u>August 2008</u>	<u>8/1/2007 to 8/31/2008</u>
Domestic	49	22,996	28	19,801
Export	<u>52</u>	<u>101,093</u>	<u>35</u>	<u>99,068</u>
<b>Total</b>	<b>101</b>	<b>124,089</b>	<b>63</b>	<b>118,869</b>

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**Shelled (1000 pounds)**

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>August 2007</u>	<u>8/1/2006 to 8/31/2007</u>	<u>August 2008</u>	<u>8/1/2007 to 8/31/2008</u>
Domestic	11,884	173,154	8,462	160,843
Export	<u>2,958</u>	<u>102,234</u>	<u>2,350</u>	<u>91,991</u>
<b>Total</b>	<b>14,842</b>	<b>275,388</b>	<b>10,812</b>	<b>252,834</b>

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**Inshell Equivalent Tonnage\***

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>August 2007</u>	<u>8/1/2006 to 8/31/2007</u>	<u>August 2008</u>	<u>8/1/2007 to 8/31/2008</u>
Domestic	13,940	214,255	9,900	197,801
Export	<u>3,490</u>	<u>170,258</u>	<u>2,762</u>	<u>157,000</u>
<b>Total</b>	<b>17,430</b>	<b>384,513</b>	<b>12,662</b>	<b>354,802</b>

\*2006/07 shellout rate 42.7 -- 2007/08 shellout rate 42.8

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2007 - 08/31/2008**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
<b>North America</b>				
USA	22,996,398	19,801,289	173,153,933	160,843,060
Canada	3,740,729	3,601,545	11,886,254	10,994,858
Mexico	439,852	308,991	435,300	67,790
<b>Sub-Total</b>	<b>27,176,979</b>	<b>23,711,825</b>	<b>185,475,487</b>	<b>171,905,708</b>
<b>Central &amp; South America</b>				
Brazil	608,457	975,215	150,325	1,292,856
Chile	1,439,904	-150,500	50,375	26,000
Ecuador	302,641	336,298	452,715	309,004
Panama	0	0	0	0
Venezuela	1,190,290	1,145,564	363,250	359,000
<b>Sub-Total</b>	<b>3,541,292</b>	<b>2,306,577</b>	<b>1,016,665</b>	<b>1,986,860</b>
<b>Europe</b>				
Belgium	599,651	288,582	0	0
Denmark	68,343	0	0	0
France	303,243	88,184	123,682	42,500
Germany	20,185,706	17,919,670	17,611,806	16,643,487
Greece	212,413	241,404	552,270	649,284
Italy	23,177,976	23,984,344	1,899,132	1,963,172
Netherlands	6,886,036	4,909,865	1,016,760	1,247,447
Portugal	85,980	44,092	168,000	22,000
Spain	23,055,080	22,380,632	9,463,517	10,019,887
U.K.	1,076,899	571,604	1,985,889	1,156,157
<b>Sub-Total</b>	<b>75,651,327</b>	<b>70,428,377</b>	<b>32,821,056</b>	<b>31,743,934</b>
<b>Other Europe</b>				
Austria	0	43,045	1,231,010	1,264,328
Canary Is.	0	0	116,310	76,100
Malta	213,844	207,210	22,250	23,000
Norway	304,013	297,508	725,053	740,248
Sweden	279,098	748,307	791,026	679,191
Switzerland	203,705	203,705	361,000	600,000
<b>Sub-Total</b>	<b>1,000,660</b>	<b>1,499,775</b>	<b>3,246,649</b>	<b>3,382,867</b>
<b>Middle East/Africa</b>				
Egypt	611,723	1,074,192	57,200	16,314
Israel	1,149,148	784,181	7,761,275	6,837,248
Saudi Arabia	220,215	168,092	220,788	287
Turkey	6,031,972	14,947,164	134,680	210,000
U.A.E.	795,500	1,275,841	470,504	64,650
<b>Sub-Total</b>	<b>8,808,558</b>	<b>18,249,470</b>	<b>8,644,447</b>	<b>7,128,499</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2007 - 08/31/2008**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
<b>Pacific Rim</b>				
Australia	330,759	161,480	7,970,705	6,263,370
China	351,710	132,092	4,482,115	2,161,200
Hong Kong	4,179,521	695,316	237,882	198,573
Japan	249,250	220,000	16,294,386	14,338,643
Korea	1,641,056	350,852	11,736,869	11,188,222
Philippines	15,000	15,000	250,444	426,140
Singapore	0	0	244,841	155,629
Taiwan	52,732	17,280	2,130,361	1,493,670
<b>Sub-Total</b>	<b><u>6,820,028</u></b>	<b><u>1,592,020</u></b>	<b><u>43,347,603</u></b>	<b><u>36,225,447</u></b>
Other	<u>1,090,341</u>	<u>1,081,274</u>	<u>836,164</u>	<u>461,056</u>
<b>GRAND TOTAL</b>	<b><u>124,089,185</u></b>	<b><u>118,869,318</u></b>	<b><u>275,388,071</u></b>	<b><u>252,834,371</u></b>
<b>Domestic Total</b>	<b>22,996,398</b>	<b>19,801,289</b>	<b>173,153,933</b>	<b>160,843,060</b>
<b>Export Total</b>	<b>101,092,787</b>	<b>99,068,029</b>	<b>102,234,138</b>	<b>91,991,311</b>