

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Wednesday, April 09, 2008
March Shipments

Inshell (1000 pounds)

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>March 2007</u>	<u>8/1/2006 to 3/31/2007</u>	<u>March 2008</u>	<u>8/1/2007 to 3/31/2008</u>
Domestic	2,238	23,241	-54	19,992
Export	<u>2,635</u>	<u>97,678</u>	<u>1,477</u>	<u>94,179</u>
Total	4,874	120,919	1,422	114,170

Shelled (1000 pounds)

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>March 2007</u>	<u>8/1/2006 to 3/31/2007</u>	<u>March 2008</u>	<u>8/1/2007 to 3/31/2008</u>
Domestic	13,101	116,575	11,088	113,087
Export	<u>9,358</u>	<u>69,318</u>	<u>7,315</u>	<u>67,919</u>
Total	22,459	185,894	18,403	181,006

Inshell Equivalent Tonnage*

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>March 2007</u>	<u>8/1/2006 to 3/31/2007</u>	<u>March 2008</u>	<u>8/1/2007 to 3/31/2008</u>
Domestic	16,460	148,126	12,926	142,107
Export	<u>12,275</u>	<u>130,008</u>	<u>9,284</u>	<u>126,434</u>
Total	28,736	278,134	22,210	268,541

*2006/07 shellout rate 42.7 -- 2007/08 shellout rate 42.8



**Radisson Hotel
500 Leisure Lane
Sacramento, CA 95815
(916) 922-2020**

SCHEDULE OF EVENTS

Walnut Marketing Board / California Walnut Commission Annual Spring Meeting – Wednesday, May 28, 2008

	<u>Time</u>	<u>Location</u>
<i>Continental Breakfast</i>	<i>7:15 am - 9:30 a.m.</i>	<i>Edgewater</i>
<i>Walnut Marketing Board Meeting</i>	<i>9:30 a.m.</i>	<i>Edgewater</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Edgewater</i>
<i>California Walnut Commission Meeting</i>	<i>12:30 p.m.</i>	<i>Edgewater</i>

Note: Meeting schedule and room assignments are subject to change.

Registration forms are available – please call us at (916) 932-7070.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 03/31/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
North America				
USA	23,241,437	19,991,603	116,575,490	113,087,440
Canada	3,422,435	3,473,045	8,013,831	7,232,795
Mexico	439,852	308,991	272,100	67,790
Sub-Total	27,103,724	23,773,639	124,861,421	120,388,025
Central & South America				
Brazil	608,457	770,738	150,325	270,050
Chile	1,607,904	-150,500	50,375	26,000
Ecuador	295,141	266,298	377,055	219,004
Panama	0	0	0	0
Venezuela	1,190,290	1,145,564	297,000	319,000
Sub-Total	3,701,792	2,032,100	874,755	834,054
Europe				
Belgium	599,651	244,490	0	0
Denmark	68,343	0	0	0
France	259,151	88,184	123,682	42,500
Germany	20,185,706	17,919,670	11,207,678	15,175,335
Greece	212,413	241,404	380,820	564,628
Italy	23,212,478	23,984,344	1,428,654	1,502,116
Netherlands	5,952,664	4,909,865	682,035	940,538
Portugal	85,980	44,092	0	0
Spain	22,878,712	22,380,632	6,885,603	8,085,965
U.K.	1,076,899	527,512	901,644	721,167
Sub-Total	74,531,997	70,340,193	21,610,116	27,032,249
Other Europe				
Austria	0	0	914,600	867,928
Canary Is.	0	0	51,800	50,900
Malta	213,844	207,210	22,250	23,000
Norway	304,013	297,508	375,182	500,463
Sweden	279,098	748,307	575,522	456,579
Switzerland	203,705	203,705	277,000	424,000
Sub-Total	1,000,660	1,456,730	2,216,354	2,322,870
Middle East/Africa				
Egypt	512,019	1,032,856	57,200	16,314
Israel	1,149,148	784,181	5,766,035	5,072,900
Saudi Arabia	220,215	88,092	109,358	257
Turkey	5,684,839	10,918,257	8,800	210,000
U.A.E.	573,000	1,275,841	190,824	42,000
Sub-Total	8,139,221	14,099,227	6,132,217	5,341,471

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 03/31/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
Pacific Rim				
Australia	139,195	130,480	5,403,084	4,263,590
China	351,710	132,092	2,323,625	1,558,250
Hong Kong	3,101,073	695,316	166,487	123,725
Japan	154,250	120,000	11,025,807	9,661,305
Korea	1,537,376	350,852	8,522,031	7,454,272
Philippines	15,000	15,000	188,519	349,005
Singapore	0	0	190,405	111,497
Taiwan	52,732	17,280	1,676,711	1,249,660
Sub-Total	5,351,336	1,461,020	29,496,669	24,771,304
Other	1,090,341	1,007,274	702,092	316,301
GRAND TOTAL	120,919,071	114,170,183	185,893,624	181,006,274
Domestic Total	23,241,437	19,991,603	116,575,490	113,087,440
Export Total	97,677,634	94,178,580	69,318,134	67,918,834