

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Tuesday, February 09, 2010
January Shipments

Inshell (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>January 2009</u>	<u>9/1/2008 to 1/31/2009</u>	<u>January 2010</u>	<u>9/1/2009 to 1/31/2010</u>
Domestic	605	15,127	1,506	15,446
Export	<u>8,460</u>	<u>97,670</u>	<u>9,418</u>	<u>166,076</u>
Total	9,065	112,796	10,924	181,522

Shelled (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>January 2009</u>	<u>9/1/2008 to 1/31/2009</u>	<u>January 2010</u>	<u>9/1/2009 to 1/31/2010</u>
Domestic	9,270	68,888	10,334	89,989
Export	<u>10,236</u>	<u>41,656</u>	<u>15,240</u>	<u>74,575</u>
Total	19,506	110,543	25,573	164,563

Inshell Equivalent Tonnage*

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	<u>January 2009</u>	<u>9/1/2008 to 1/31/2009</u>	<u>January 2010</u>	<u>9/1/2009 to 1/31/2010</u>
Domestic	10,489	83,264	12,604	110,921
Export	<u>15,478</u>	<u>94,610</u>	<u>22,185</u>	<u>168,559</u>
Total	25,967	177,875	34,789	279,481

*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2009 - 01/31/2010

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
North America				
USA	15,126,619	15,446,216	68,887,914	89,988,783
Canada	2,149,754	1,791,478	3,994,603	6,255,548
Mexico	424,267	233,092	2,420	344,695
Sub-Total	17,700,640	17,470,786	72,884,937	96,589,026
Central & South America				
Brazil	1,079,314	485,012	65,195	286,868
Chile	0	852,826	0	0
Ecuador	414,731	238,010	335,983	352,735
Panama	0	0	0	0
Venezuela	1,681,190	1,325,251	84,000	206,000
Sub-Total	3,175,235	2,901,099	485,178	845,603
Europe				
Belgium	159,282	169,754	0	0
Denmark	0	30,864	0	0
France	427,694	110,230	13,225	122,500
Germany	15,924,932	14,610,721	6,318,442	10,240,151
Greece	173,612	176,368	425,521	408,000
Italy	25,951,585	31,318,634	1,573,803	1,843,552
Netherlands	4,326,473	4,090,672	630,053	2,004,276
Portugal	132,276	176,368	0	0
Spain	20,932,094	18,672,270	4,219,296	6,643,554
U.K.	489,421	222,665	160,400	1,429,810
Sub-Total	68,517,369	69,578,546	13,340,740	22,691,843
Other Europe				
Austria	0	0	508,490	622,800
Canary Is.	0	0	93,750	0
Malta	169,754	167,440	23,500	21,375
Norway	334,920	298,447	358,442	138,096
Sweden	506,082	131,797	267,160	473,017
Switzerland	97,223	129,631	84,500	168,000
Sub-Total	1,107,979	727,315	1,335,842	1,423,288
Middle East/Africa				
Egypt	574,574	1,010,751	35,246	299,362
Israel	799,485	924,290	4,855,619	4,061,109
Jordan	0	659,144	247,728	1,163,857
Morocco	417,386	832,448	0	0
Saudi Arabia	128,000	88,092	160,919	337,684
Turkey	16,442,438	45,187,233	163,900	599,595
U.A.E.	264,250	6,366,991	304,188	1,747,179
Sub-Total	18,626,133	55,068,949	5,767,600	8,208,786

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2009 - 01/31/2010

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2008/09</u>	<u>2009/10</u>	<u>2008/09</u>	<u>2009/10</u>
Pacific Rim				
Australia	5,512	115,963	3,186,153	4,890,452
China	101,963	10,265,702	1,693,100	4,279,670
Hong Kong	786,670	22,664,916	97,421	2,034,310
Japan	83,500	220,460	5,017,778	8,233,066
Korea	1,583,964	1,015,179	4,552,975	10,301,147
Philippines	17,500	15,000	135,598	143,575
Singapore	0	0	169,650	282,230
Taiwan	25,920	16,535	1,313,936	2,949,505
Sub-Total	<u>2,605,029</u>	<u>34,313,755</u>	<u>16,166,611</u>	<u>33,113,955</u>
Other	<u>1,063,942</u>	<u>1,461,736</u>	<u>562,569</u>	<u>1,690,871</u>
GRAND TOTAL	<u>112,796,327</u>	<u>181,522,186</u>	<u>110,543,477</u>	<u>164,563,372</u>
Domestic Total	15,126,619	15,446,216	68,887,914	89,988,783
Export Total	97,669,708	166,075,970	41,655,563	74,574,589