

**California Walnut Board**

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

*An Equal Opportunity Employer and Provider*


---

**MONTHLY MANAGEMENT REPORT**
**Tuesday, February 10, 2009**
**January Shipments**


---

**Inshell (1000 pounds)**

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>January 2008</u>	<u>9/1/2007 to 1/31/2008</u>	<u>January 2009</u>	<u>9/1/2008 to 1/31/2009</u>
Domestic	1,111	19,907	605	15,127
Export	<u>2,715</u>	<u>91,305</u>	<u>8,460</u>	<u>97,670</u>
<b>Total</b>	<b>3,826</b>	<b>111,211</b>	<b>9,065</b>	<b>112,796</b>

---

**Shelled (1000 pounds)**

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>January 2008</u>	<u>9/1/2007 to 1/31/2008</u>	<u>January 2009</u>	<u>9/1/2008 to 1/31/2009</u>
Domestic	10,695	80,019	9,270	68,888
Export	<u>9,739</u>	<u>49,414</u>	<u>10,236</u>	<u>41,656</u>
<b>Total</b>	<b>20,433</b>	<b>129,433</b>	<b>19,506</b>	<b>110,543</b>

---

**Inshell Equivalent Tonnage\***

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>January 2008</u>	<u>9/1/2007 to 1/31/2008</u>	<u>January 2009</u>	<u>9/1/2008 to 1/31/2009</u>
Domestic	13,049	103,433	11,032	87,295
Export	<u>12,734</u>	<u>103,379</u>	<u>16,077</u>	<u>97,047</u>
<b>Total</b>	<b>25,784</b>	<b>206,812</b>	<b>27,109</b>	<b>184,342</b>

\*2007/08 shellout rate 42.8 -- 2008/09 shellout rate 43.2



**Monterey Plaza Hotel & Spa**  
400 Cannery Row  
Monterey, CA 93940-1489  
(831) 646-1700

**SCHEDULE OF EVENTS**  
**California Walnut Board &**  
**California Walnut Commission**  
**Winter Meeting - February 26-27, 2009**

**Thursday, February 26, 2009**

*Golf (reservations required through DFA)*

**Time**

*11:00 a.m.*

**Location**

*Quail Lodge*

*Reception*

*6:00 p.m.*

*Lower Terrace  
(weather permitting)*

*Dinner*

*7:00 p.m.*

*Monterey Bay*

**Friday, February 27, 2009**

*Continental Breakfast*

*7:30 - 9:45 a.m.*

*Monterey Bay*

*California Walnut Board Meeting*

*10:00 a.m.*

*Dolphins Ballroom*

*Luncheon*

*11:30 a.m.*

*Upper Terrace  
(weather permitting)*

*California Walnut Commission Meeting*

*12:30 p.m.*

*Dolphins Ballroom*

*Note: Meeting schedule and room assignments are subject to change.  
Meeting Registration forms are available – call us at (916) 932-7070*

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2008 - 01/31/2009**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
<b>North America</b>				
USA	19,906,732	15,126,619	80,018,787	68,887,914
Canada	3,377,245	2,149,754	4,734,248	3,994,603
Mexico	308,991	424,267	38,540	2,420
<b>Sub-Total</b>	<b>23,592,968</b>	<b>17,700,640</b>	<b>84,791,575</b>	<b>72,884,937</b>
<b>Central &amp; South America</b>				
Brazil	770,738	1,079,314	248,050	65,195
Chile	17,500	0	26,000	0
Ecuador	266,298	414,731	219,004	335,983
Panama	0	0	0	0
Venezuela	1,145,564	1,681,190	319,000	84,000
<b>Sub-Total</b>	<b>2,200,100</b>	<b>3,175,235</b>	<b>812,054</b>	<b>485,178</b>
<b>Europe</b>				
Belgium	244,490	159,282	0	0
Denmark	0	0	0	0
France	88,184	427,694	42,500	13,225
Germany	17,780,780	15,924,932	11,334,505	6,318,442
Greece	198,414	173,612	522,628	425,521
Italy	23,948,564	25,951,585	1,183,708	1,573,803
Netherlands	4,689,405	4,326,473	687,970	630,053
Portugal	44,092	132,276	0	0
Spain	21,782,752	20,932,094	6,134,745	4,219,296
U.K.	527,512	489,421	512,767	160,400
<b>Sub-Total</b>	<b>69,304,193</b>	<b>68,517,369</b>	<b>20,418,823</b>	<b>13,340,740</b>
<b>Other Europe</b>				
Austria	0	0	438,600	508,490
Canary Is.	0	0	25,000	93,750
Malta	207,210	169,754	23,000	23,500
Norway	297,508	334,920	257,724	358,442
Sweden	748,307	506,082	384,225	267,160
Switzerland	203,705	97,223	298,000	84,500
<b>Sub-Total</b>	<b>1,456,730</b>	<b>1,107,979</b>	<b>1,426,549</b>	<b>1,335,842</b>
<b>Middle East/Africa</b>				
Egypt	966,718	574,574	16,314	35,246
Israel	784,181	799,485	3,543,272	4,855,619
Saudi Arabia	88,092	128,000	257	160,919
Turkey	9,215,300	16,442,438	210,000	163,900
U.A.E.	1,209,341	264,250	42,000	304,188
<b>Sub-Total</b>	<b>12,263,632</b>	<b>18,208,747</b>	<b>3,811,843</b>	<b>5,519,872</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2008 - 01/31/2009**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
<b>Pacific Rim</b>				
Australia	130,480	5,512	2,804,239	3,186,153
China	132,092	101,963	1,282,250	1,618,100
Hong Kong	695,316	786,670	102,050	97,421
Japan	80,000	83,500	6,871,768	5,017,778
Korea	316,292	1,583,964	5,500,731	4,552,975
Philippines	15,000	17,500	314,475	135,598
Singapore	0	0	77,347	169,650
Taiwan	17,280	25,920	955,760	1,313,936
<b>Sub-Total</b>	<b><u>1,386,460</u></b>	<b><u>2,605,029</u></b>	<b><u>17,908,620</u></b>	<b><u>16,091,611</u></b>
Other	<u>1,007,274</u>	<u>1,481,328</u>	<u>263,158</u>	<u>885,297</u>
<b>GRAND TOTAL</b>	<b><u>111,211,357</u></b>	<b><u>112,796,327</u></b>	<b><u>129,432,622</u></b>	<b><u>110,543,477</u></b>
<b>Domestic Total</b>	<b>19,906,732</b>	<b>15,126,619</b>	<b>80,018,787</b>	<b>68,887,914</b>
<b>Export Total</b>	<b>91,304,625</b>	<b>97,669,708</b>	<b>49,413,835</b>	<b>41,655,563</b>